Precursor Systems

Switching I.T. Infrastructure to Mac OS X Saved $20,000+

An all-Mac back-end saved the company more than $20,000 on I.T. renewal!

A growing Winnipeg-based company with aging I.T. was looking to replace its Active Directory and Windows 2000/2003 servers. The web servers were over capacity and the NAS file storage system was too slow to be efficient. Their Exchange as a service email was incompatible with some of their equipment and hard to use. It was time to bring email inhouse. Their traditional Windows I.T. supplier quoted them over $40,000 to upgrade this aging infrastucture.

The company had been pleased with some of the Macs being used in their creative department and were interested in seeing if the Mac OS could provide an alternative. Precursor Systems, Manitoba's oldest member of the Apple Consultants Network and an Authorized Apple Value Added Reseller, was brought in to provide an alternative quote.

By beefing up and repurposing an existing Mac Pro tower with Mac OS X Snow Leopard Server, and adding a brace of Mac mini with Mac OS X Servers and Kerio Connect collaboration software, Precursor was able to provide a complete network including Open Directory, DNS, DHCP, Firewalling, VPN, File Services, Web-managed FTP, Email, Shared Calendaring and Collaboration Services, Backup, and even Windows Web Services running through Virtualization. And all for $20,000 less than their Windows alternative!

As the decisionmaker was heard to say, "That's what is known as a 'no-brainer'!"

Precursor Systems was founded in March 1994 by Alex Narvey to provide support for computer-based professionals in the Publishing, Printing, Prepress, Digital Imaging, Audio and Video industries.

More information is available at our web site:
http://www.precursor.ca/

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